

2025

# ANNUAL REPORT

CROSSWINDS  
COUNSELING & WELLNESS

## MESSAGE FROM THE CEO

Everyone loves to celebrate! I am so excited to share the great things that CrossWinds accomplished in 2025! We had another year of growth in people served, services provided, and staff numbers.

Serving as a Community Mental Health Center since 1960 and now as a Certified Community Behavioral Health Clinic and licensed Substance Use Disorder Treatment Provider since 2023, CrossWinds has seen tremendous growth. 281 employees ended 2025 by having served 4,183 individuals with 179,447 services; over a 30% increase from last year. We also saw growth in the number of substance use disorder services provided across all seven counties.

Our “Reviving Rural” capital campaign saw continued success in its mission to expand clinic spaces in Morris, Coffey and Osage counties. An open house was celebrated for our new building in Council Grove and ground was broken for an addition to a new building in New Strawn.

Many of our staff members have remained at CrossWinds for multiple years, helping retention numbers remain strong. I am incredibly proud and humbled to celebrate my 24th year as an employee! Our staff continues to remain passionate and committed to providing the highest quality, whole person, behavioral health care. They are dedicated and work tirelessly to help connect individuals to resources and to reach their goals.

Our celebration of 2025 leads to excitement and hope for 2026. The CrossWinds team is determined to continue to make impacts in the communities we serve and to work alongside our community members and partners to help them succeed.

I am inspired to be part of such a strong safety net of behavioral health care. Thank you to passionate board members, energizing leaders, tenacious staff, and generous donors for believing in the ongoing work to reduce stigma around behavioral health needs and helping to achieve our mission. It is imperative that we continue helping individuals develop the tools necessary to maneuver through everyday life!

*Amanda Cunningham*  
*Chief Executive Officer*



## TOTAL CLIENTS SERVED IN 2025

# 4,183

+272 since 2024



CLIENTS SERVED  
IN 2024

## 3,911

CLIENTS SERVED  
IN 2023

## 3,331

TOTAL CLIENT SERVICES IN 2025

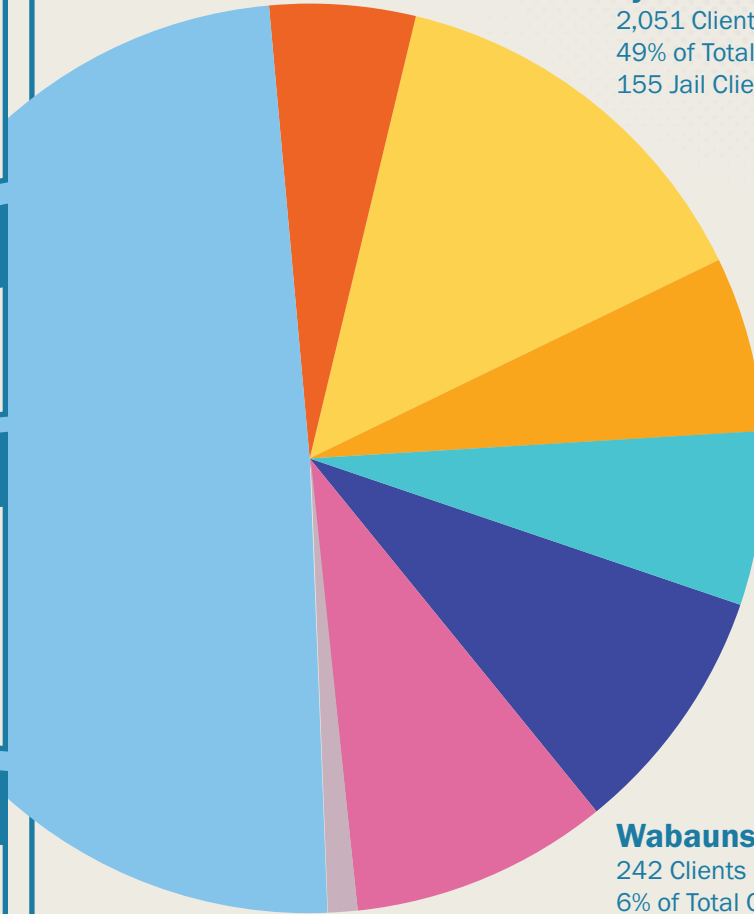
# 179,447

59% increase since 2023

% OF SERVICES OUTSIDE BUSINESS HOURS

# 15%

## CLIENTS BY COUNTY



### Lyon

2,051 Clients  
49% of Total Clients  
155 Jail Clients

### Chase

257 Clients  
6% of Total Clients  
236 Jail Clients

### Coffey

384 Clients  
9% of Total Clients  
59 Jail Clients

### Greenwood

376 Clients  
9% of Total Clients  
21 Jail Clients

### Morris

223 Clients  
5% of Total Clients  
17 Jail Clients

### Osage

594 Clients  
14% of Total Clients  
74 Jail Clients

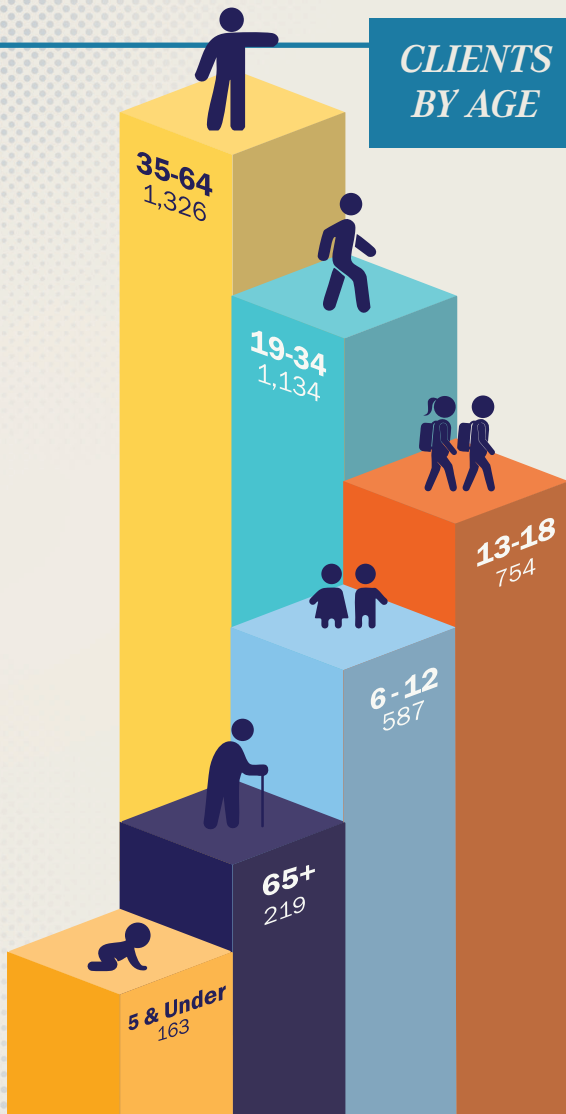
### Wabaunsee

242 Clients  
6% of Total Clients  
24 Jail Clients

### Other County of Residence

56 Clients  
1% of Total Clients

## CLIENTS BY AGE



## UNINSURED CLIENTS BY COUNTY

**Chase** ●  
220 Clients

**Coffey** ●  
72 Clients

**Greenwood** ●  
75 Clients

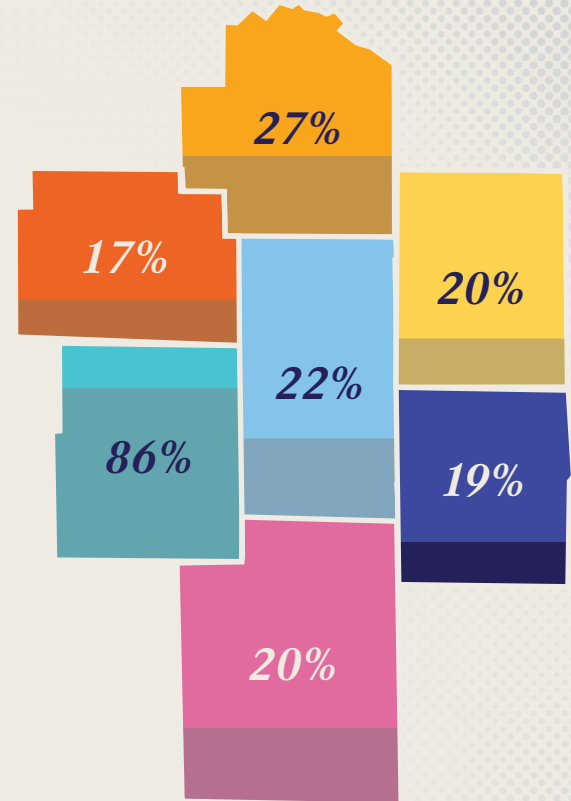
**Lyon** ●  
444 Clients

**Morris** ●  
37 Clients

**Osage** ●  
119 Clients

**Wabaunsee** ●  
66 Clients

**Other County of Residence**  
34 Clients, 61%



**TOTAL: 1,067 • 26% of all clients served • +17% since 2024**

## SERVICE HIGHLIGHTS

SED  
WAIVER\*

133

119

SUBSTANCE USE  
DISORDER GROUPS

DUAL RECOVERY  
ANONYMOUS GROUP

30

39

ASSERTIVE COMMUNITY  
TREATMENT CLIENTS

EVERGREEN RESIDENTIAL  
CLIENTS\*

11

9,524

ASSERTIVE COMMUNITY  
TREATMENT SERVICES\*

\*The SED (Severe Emotional Disturbances) Waiver serves youth ages 0 to 21 and provides Medicaid-funded home & community based services to prevent hospitalization and support community living.

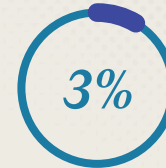
♦Evergreen Residential Care Facility is a transitional home helping residents prepare for independent living.

‡Assertive Community Treatment (ACT) is a team of providers that works closely together to support people with serious mental health needs in their daily lives. The goal is to help individuals stay out of the hospital and/or jail, remain safely housed, & improve their overall quality of life.

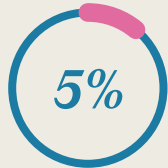
## HISPANIC VS. NON-HISPANIC LANGUAGE



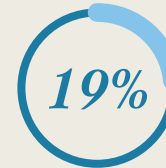
**Chase**  
75 Clients



**Coffey**  
12 Clients



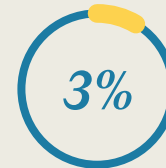
**Greenwood**  
18 Clients



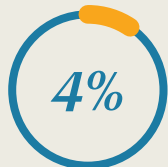
**Lyon**  
396 Clients



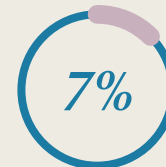
**Morris**  
6 Clients



**Osage**  
20 Clients



**Wabaunsee**  
10 Clients



**Other County of  
Service**  
4 Clients

**2025 TOTAL: 541 Clients, 13% • 2024 TOTAL: 385 Clients, +41%**

DAYTIME\*  
GATEWAY

10



PASS\*\*

5 clients



SERVING  
19  
SCHOOL  
DISTRICTS

SERVING  
51  
SCHOOL  
BUILDINGS



21  
THERAPEUTIC  
PRESCHOOL  
CLIENTS

CLIENTS IN YOUTH COMMUNITY BASED SERVICES GROUPS

7

CHASE

22

COFFEY

28

GREENWOOD

75

LYON

MORRIS

13

OSAGE

47

WABAUNSEE

29

Serving Youth 0 to 18

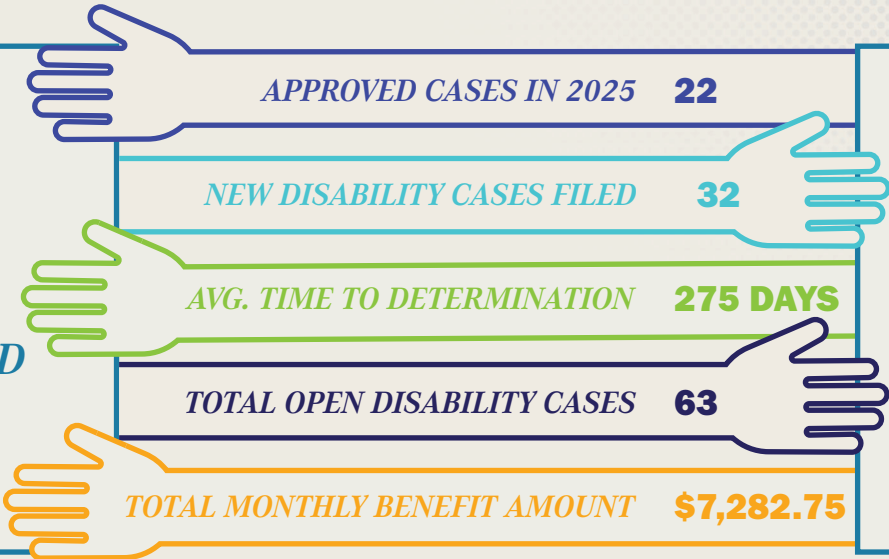
TOTAL

221 Clients



\*Daytime Gateway is a daytime groups program designed to provide youth with the opportunity to expand their social and emotional skills through psychosocial groups and structured therapeutic activities.  
\*\*Positive Alternatives for Student Success, a program for clients and non-clients to use when struggling to regulate emotions and behaviors or follow rules in the school setting.

**SSI & SSDI  
OUTREACH,  
ACCESS, &  
RECOVERY  
(SOAR) ASSISTED  
DISABILITY  
APPLICATIONS**



SOAR helps connect vulnerable members of the population to Kancare & SSA. With insurance & consistent income, individuals move forward in their recovery and increase stability in housing, medical care, mental health care, & being connected to their communities. When applicants are approved for Kancare &/or SSA benefits, this money goes back into our localities in the form of medical services, taxes, groceries, rent, paying on fines, etc.

**TRAININGS**

- Mental Health First Aid
- Applied Suicide Intervention Skills (ASIST)
- Crisis Intervention Training (CIT) in conjunction with Emporia Police Department
- Cognitive Behavioral Therapy – Trauma Informed
- Continuing Education Trainings for Clinicians
- Various trainings created for community partner workforce

**STARTED NEW JOBS**

**57**

**13**

**NEW EDUCATION ENROLLMENTS**

**INDIVIDUAL PLACEMENT & SUPPORT (IPS) \***

**CLIENTS SUCCESSFULLY TRANSITIONED OUT**

**15**

**IPS CLIENTS WORKING ON AVG. PER QUARTER**

**40%**

\*Helping individuals with mental health struggles obtain and maintain gainful employment and education through building connections with community employers.

3,548

# SED & SPMI\*

1,314

## CHASE

26

17



SED

SPMI

## COFFEY

137

33



SED

SPMI

## GREENWOOD

116

43



SED

SPMI

## LYON

524

339

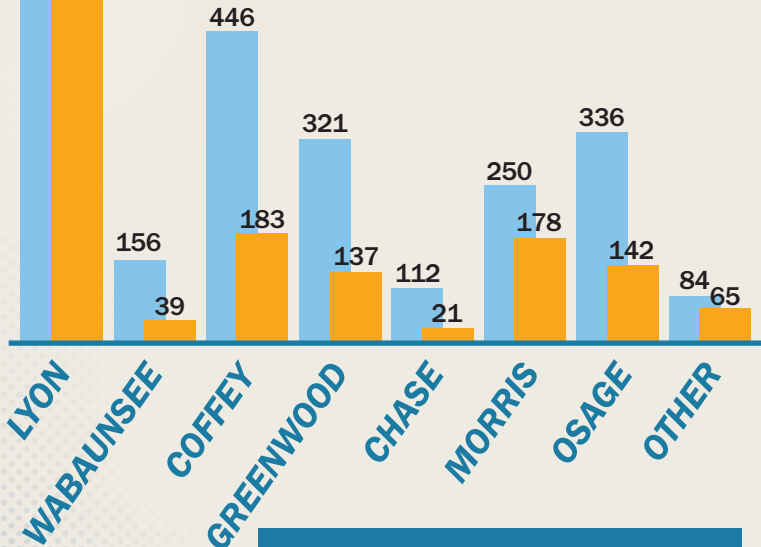


SED

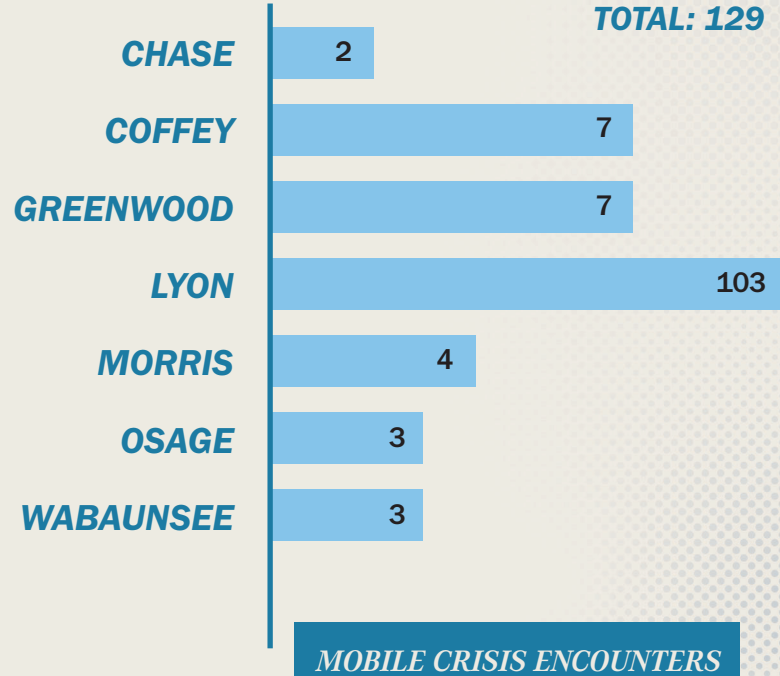
SPMI

2025 TOTAL: 5,253

2024 TOTAL: 2,079



### CRISIS SERVICE CONTACTS



### MOBILE CRISIS ENCOUNTERS

\*SED: Youths with Severe Emotional Disturbance. SPMI: Adults with Severe and Persistent Mental Illness.

## MORRIS

82

27



SED

SPMI

## OSAGE

163

58



SED

SPMI

## WABAUNSEE

71

23



SED

SPMI

## OUT OF CATCHMENT

7

8



SED

SPMI

## TOTAL

1,126 548



SED

SPMI

### AVERAGE TIME FROM INFORMING TO DISPATCH

16:45

### MILES DRIVEN

607,263



### INVOLUNTARY SCREENS

Chase.....	3
Coffey .....	8
Greenwood.....	13
Lyon .....	53
Morris .....	10
Osage .....	5
Wabaunsee .....	4
<b>Total.....</b>	<b>96</b>

### AVERAGE TIME FROM DISPATCH TO ARRIVAL

19:01

### NUMBER OF TRIPS

93,134

## MED CLINIC

COUNTY	MED CLINIC CLIENTS SERVED	MED CLINIC ONLY CLIENTS	MED CLINIC SERVICES
CHASE	92	2	579
COFFEY	143	32	730
GREENWOOD	160	19	901
LYON	972	183	16,656
MORRIS	82	10	440
OSAGE	289	289	1,703
WABAUNSEE	74	14	391
<b>TOTAL</b>	<b>2,812</b>	<b>319</b>	<b>21,400</b>

## SUBSTANCE USE DISORDER TREATMENT CLIENTS

**Chase** • 11 Clients



**Coffey** • 9 Clients



**Greenwood** • 13 Clients



**Lyon** • 219 Clients



*dark blue = 50 clients*

**Morris** • 9 Clients



**Osage** • 14 Clients



**Wabaunsee** • 4 Clients

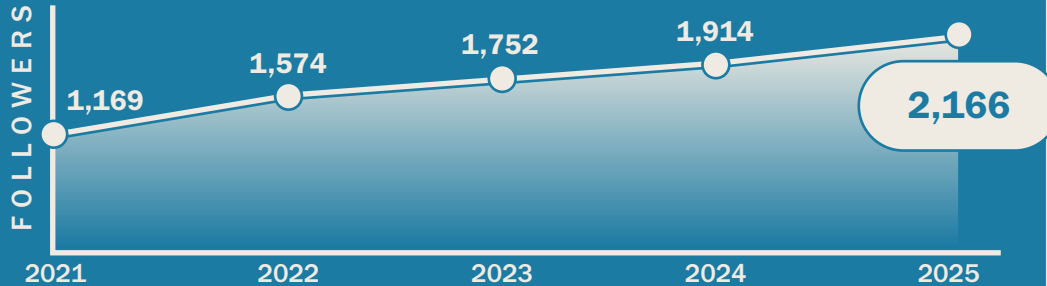


**Out of Catchment** • 2 Clients



**TOTAL Services: 1,812**

## SOCIAL MEDIA STATS



773,558

VIEWS

25,442

PAGE VISITS

13,917

INTERACTIONS



+72  
Followers

*First Year of Account*

2,180 VIEWS

177 PAGE VISITS

104 INTERACTIONS

## 2026 FUNDRAISING EVENTS

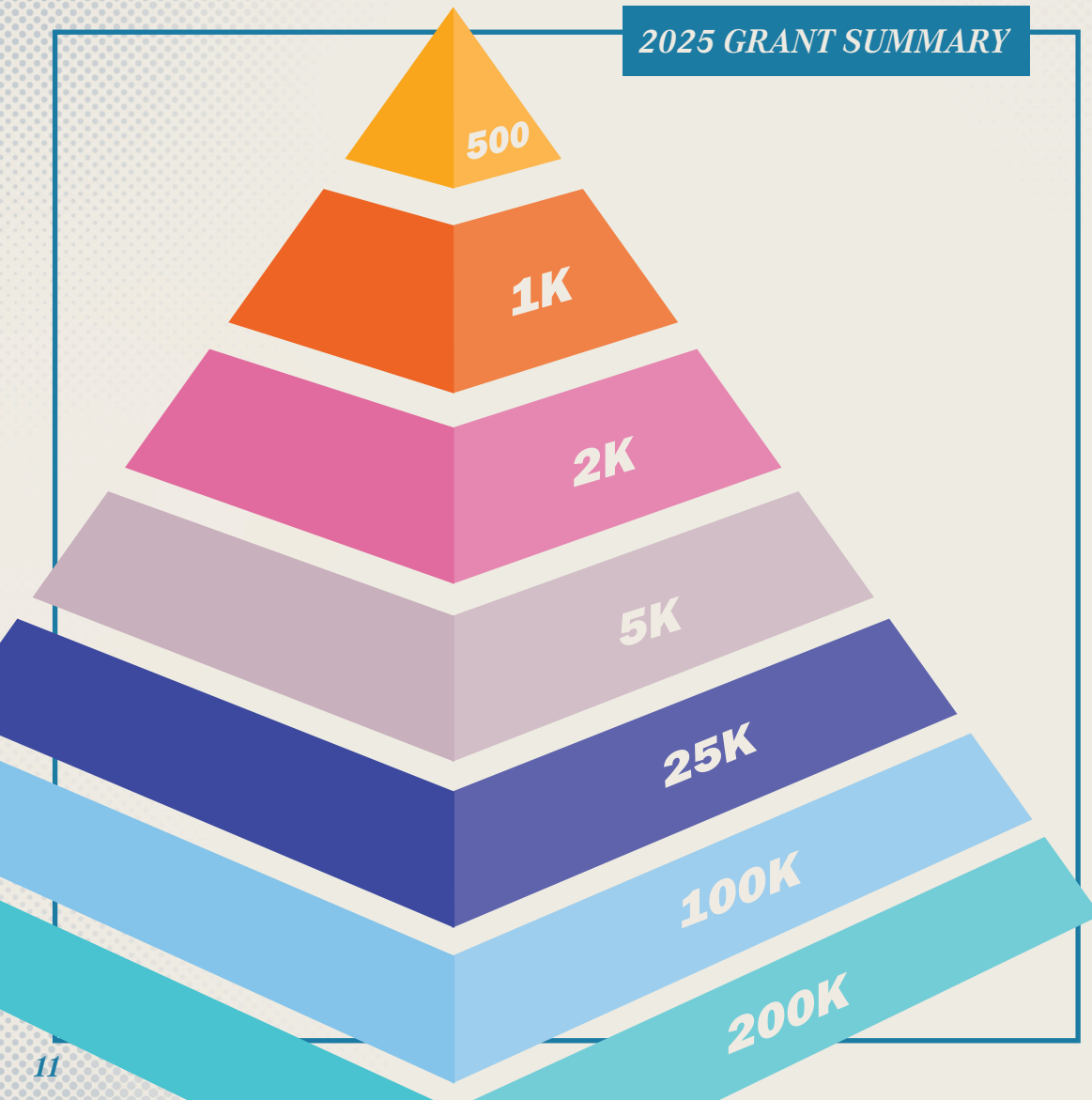


STIGMA

MAY 1



# 2025 GRANT SUMMARY



**4imprint One-by-One Charitable Giving Program**  
*Purchase of branded promotional items*

**Earl and Stelouise Sauder Youth Assistance Fund**  
*Support of youth psychosocial group  
End-of-Summer party*

**\$500**

**Walmart- Spark Good Program**  
*Support of supply costs for community outreach events*

**\$1K**

**BlueCross BlueShield Foundation**  
*To support to support services for uninsured clients*

**Morgan Wilkie Charitable Fund**  
*Supports partial installation of turf at Sauder Family Center playground*

**\$2K**

**Emporia Community Foundation-79 Fund (\$4,572)**

*Supported supply and curriculum costs for summer youth programs in Lyon County*

**EL and Z. Irene Hopkins Foundation**

*Partial funding of CBT training for agency and SOS, Inc. staff” to “Partial funding of Cognitive Behavioral Therapy training for the agency and statewide Child Advocacy Center staff*

**Council Grove Area Foundation**

*Group room renovations at new Council Grove facility*

**Kaltenbacher Charitable Trust**

*Partial funding for installation of ADA accessible ramp at Strong City facility*

**\$5K**

**Stormont Vail Health Foundation**

*Support renovation of newly purchased Council Grove facility*

**Trusler Foundation**

*Supported food costs for summer youth programming in Lyon, Chase, and Coffey counties*

**United Way of the Flint Hills Community Partnership (\$14,000)**

*General support of children’s programming in all counties and general support of operational costs of new SUD services adopted through acquisition of Corner House*

**Kansas Leadership Center-Leadership Transformation Grant (\$21,950)**

*Funded leadership course tuition fees for 50 CrossWinds Employees throughout 2026*

**\$25K**

**City of Emporia Allocations (\$105,000)**

*Support of SUD initiatives/services acquired through Corner House merger*

**Coffey County Mental Wellness Board (\$125,000)**

*To support construction/renovations of New Strawn facility as part of Reviving Rural initiative*

**Kansas Community Service Program Tax Credits (\$158,760)**

*Support of Reviving Rural building projects in Coffey and Osage counties*

**\$100K**

**KDADS Mobile Crisis Response**

*Funding of Mobile Crisis Response staff salaries*

**\$200K**

**\$588,760**

**TOTAL**

## REVENUES

**Net Patient Fees**  
\$17,776,136

**State Funds**  
\$1,369,387

**County Mill Levy**  
\$832,961

**Grant Income**  
\$739,781

**Alcohol/Liquor Tax Receipts**  
\$16,421

**Residential Income**  
\$20,680

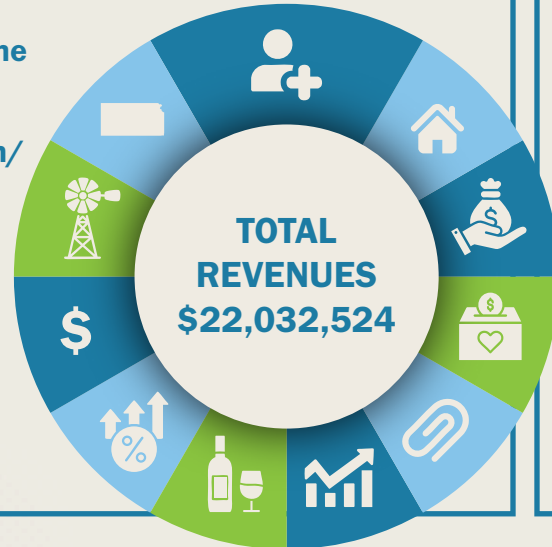
**Capital Campaign/  
Reviving Rural  
Income\***  
\$793,001

**Donations/  
Funding**  
\$97,956

**Miscellaneous**  
\$209,633

**Interest**  
\$24,478

**Gain(Loss) on  
Investment**  
\$152,091



## EXPENSES

**Personnel**  
\$18,336,176

**Operating Expenses**  
\$3,254,801

**Bad Debt Expense**  
\$434,734

**Depreciation**  
\$743,932

**Net Income (Loss)**  
(\$737,119)

**Restricted Income\***  
(\$793,001)

**Adjusted Gain (Loss)**  
(\$1,530,121)

*\*While the organization recorded a net loss of \$737,119, this shortfall is largely influenced by depreciation and reflects ongoing investment in facilities and infrastructure to support long-term service delivery. Capital Campaign/Reviving Rural Income represents income restricted for capital expansion projects and do not constitute ordinary revenue for CrossWinds.*



# 2026 STAFF & ANNIVERSARIES

Steve Markowitz

**Ed Brooks, 30 years**

Jennifer Williams

John Griffith

Angie Indra

25+ YEARS

Amanda Cunningham

Jennifer Ratzlaff

Andrea Myers

Amanda Pock

**Billie Pierce, 20 years**

20-24 YEARS

Megan Adcock

Vickie Ponds

Jamie Charpentier

Travis Fritts

Rod Shepherd

Robyn Nienstedt-Whitaker

Courtney Cates

15-19 YEARS

Dr. Dilip Patel

Kayla Scott

Erika Fursman

Tom Matlock

Sibyl Hammond

Nancy Jesse

**Lauren Ballantyne-Bedford, 10 years**

**Lee Baldridge, 10 years**

**Lauren Rickner, 10 years**

**Kerry Moyer, 10 years**

**Stacey Mullikin, 10 years**

**Amber Goff, 10 years**

10-14 YEARS

Jenny Crow

Lish Wessel

Eric Sears

Mandy Rice

Kiersten Smith

Drucilla Antony

Ginger Steiner

Rachel Buchman

Tara Deweerdt

Katie Quaney

Nikki DiSalvo

Monica Williams

Kara Thompson

Jade Fankhauser

Wendi Soendker

Lacey Bober

Lucas Moody

**Christy Johnson, 5 years**

**Elizabeth Batres, 5 years**

**Richelle Smith, 5 years**

**Bertha Nava, 5 years**

5-9 YEARS

83%

TOTAL FULL-TIME STAFF RETENTION

2025 TOTAL STAFF: 282 • 2024 TOTAL STAFF: 234  
2025 TOTAL FULL-TIME STAFF: 229

# 2026 GOVERNING BOARD

**Linda Johnson**  
lljohnson@tctelco.net  
Member since 2011

**MORRIS**

**Nancy Hier**  
nhier@wbcounty.org  
Member since 2023

**Jessica Freeman**  
jfreeman@gseplaw.com  
Member since 2025

**WABAUNSEE**

**Roxie Bush**  
ksfarmgal@outlook.com  
Member since 2020

**Ellen Dennison**  
ellen.dennison@ssa.gov  
Member since 1998

**OSAGE**

**Monica Wullschleger**  
*Treasurer*  
monica.wullschleger@gmail.com  
Member since 2015

**Lucas Markowitz**  
*President*  
lmarkowitz@newmanrh.org  
Member since 2022

**Susan Severin**  
susan.severin@greenbush.org  
Member since 2023

**Carlos Garate**  
carlos.g.garate@gmail.com  
Member since 2025

**Lisa Keith**  
Member since 2025  
keithcattleco@gmail.com

**Tirsten Brockmeier**  
*At Large*  
tirstenb@yahoo.com  
Member since 2024

**Kevin Meyer**  
*At Large*  
superkev002@gmail.com  
Member since 2020

**Raymond Rogers**  
*SUD At Large*  
raymondrogers2306@gmail.com  
Member since 2025

**LYON**

**Jacob Welsh**  
jacobwelsh10@gmail.com  
Member since 2020

**CHASE**

**Sandra Dickerson**  
*Secretary*  
sdickerson@gwch.org  
Member since 2023

**GREENWOOD**

**Brian Dyer**  
*Vice President*  
bdyer@usd244ks.org  
Member since 2024

**Danyle Harvey**  
danyleharvey@gmail.com  
Member since 2026

**COFFEY**

# 2026 BOARD COMMITTEES



**President**  
Lucas Markowitz

**Vice President**  
Brian Dyer

**Secretary**  
Sandy Dickerson

**Treasurer**  
Monica Wullschleger

**EXECUTIVE**

Sandy Dickerson  
Brian Dyer  
Ellen Dennison

**BOARD DEVELOPMENT**

Monica Wullschleger  
Roxie Bush  
Nancy Hier  
Brian Dyer  
Carlos Garate

**FINANCE COMMITTEE**

Ellen Dennison  
Susan Severin  
Kevin Meyer  
Ann Fritz  
Tirsten Brockmeier

**ADVOCACY & PROGRAMS**

Linda Johnson  
Nancy Hier  
Monica Wullschleger  
Raymond Rogers

**ENDOWMENT COMMITTEE**

Chase - 1 of 2  
Coffey - 2 of 3

Greenwood - 1 of 2  
Lyon - 4 of 5

Morris - 1 of 2  
Osage - 2 of 4

Wabaunsee - 2 of 2  
At Large - 3 of 3

**MEMBER APPOINTMENTS**

## *MESSAGE FROM THE BOARD PRESIDENT*

As I look at 2025, one word comes to mind: challenging. This time of challenge for me personally also came with some great reflection in areas of my life that bring me so much passion and joy. Getting the opportunity to serve as the incoming President of the Board of Directors at CrossWinds is definitely one of those things. First and foremost, I would like to thank Jacob Welsh for his service to the board and organization over the last three years. He leaves big shoes to fill. When I first left what was then called the Mental Health Center of East Central Kansas, I never imagined coming back in this capacity. Over the next three years, I look forward to the opportunity to serve you all.

Staff once again did an amazing job in 2025. Their amazing work is evident in the growth that we continue to see year after year. In 2025, we saw a 33% increase in services offered, and over the last two years, we have seen a 59% increase. Not only have we seen an increase in services provided but also a 7% increase in clients seen in 2025, marking a 26% increase in new clients over the last two years. These numbers reflect more than the hard work for and dedication to the population we serve. It is clear that the work CrossWinds is doing is being seen and encouraging more people to seek out services.

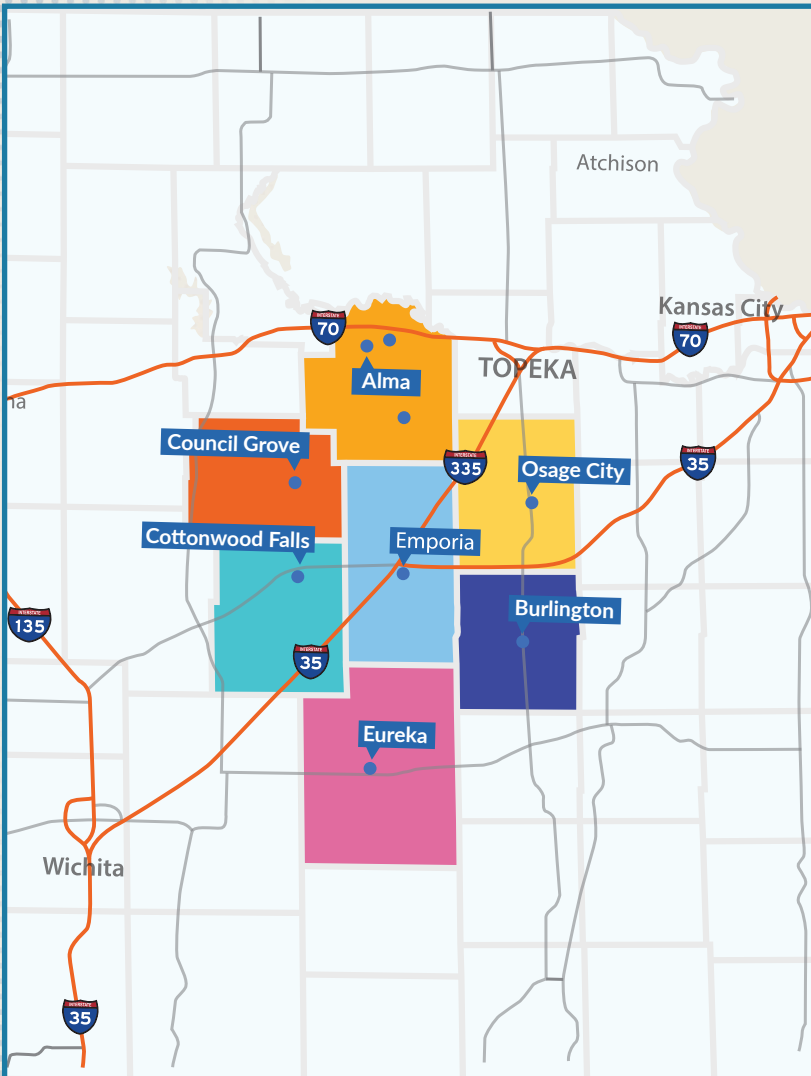
Seeing the impact that CrossWinds makes daily in our community is amazing. As we move forward into 2026, it appears that there are yet more challenges to overcome. However, with the staff and leadership currently in place, I look forward to seeing you all not only meeting these challenges, but exceeding expectations. Myself as well as the Board of Directors and your CEO all look forward to supporting you through whatever 2026 has in store for us.

Thank you so much for allowing me to be a small part of what you do in our communities. Keep up the good work!



***Lucas Markowitz***  
*President, Board of Directors*

## OFFICES & FACILITIES



### Chase County

214 N. Cottonwood Ave,  
Strong City

### Coffey County

147 N. Osage St., New Strawn

### Greenwood County

905 N. Main St., Eureka

### Lyon County

Administrative Office  
1519 Merchant St.,  
Emporia

### Centro Hispano de Crosswinds

310 Commercial St.,  
Emporia

### Sauder Family Center

1601 State St., Emporia

### Corner House

418 Market St., Emporia

### Morris County

501 E. Main, Council Grove

### Osage County

608 Holliday St., Osage City

### Wabaunsee County

701 Missouri, Alma

208 Main St., McFarland

120 S. Main St, Eskridge

### Other

Evergreen Residential  
Facility, Emporia

Crisis House, Emporia

**crosswindsks.org**

**1519 Merchant**

**Emporia, KS 66801**

**620.343.2211**

**Proudly Serving**

*Chase County*

*Coffey County*

*Greenwood County*

*Lyon County*

*Morris County*

*Osage County*

*Wabaunsee County*

**CROSSWINDS**  
COUNSELING & WELLNESS