

CROSSWINDS  
COUNSELING & WELLNESS

2021

# MESSAGE FROM THE BOARD PRESIDENT

It seems only appropriate to begin with a heartfelt thanks to all for the incredibly generous support Crosswinds has received during another challenging COVID year. With the backing from both individuals and foundations, and with the COVID relief funds received we were able to operate in the black in 2021. Thanks again to all our loyal supporters and community advocates.

Besides working diligently to meet the needs of every client the Crosswinds staff has been extremely busy throughout the past year applying for and implementing the Substance Abuse and Mental Health Services Administration Grant (SAMHSA). This two-year \$2.4 million dollar block grant will fund the agency's ongoing "Expanding Services; Strengthening Communities" initiative. While implementing the SAMHSA grant we are

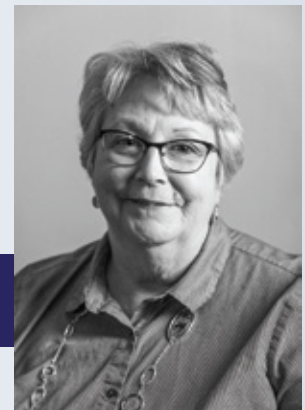
also working unrelentingly on the Certified Community Behavioral Health Clinic (CCBHC) grant. This model of care, will bring about the most significant transformation to the mental health system in decades.

We hope your passion for mental health services will continue to grow and that it will become a priority in the lives of all who live and work in our seven county service area.

*“Life Happens, We Teach You How To Handle It.”*



**Linda Johnson**  
President, Board of Directors



# 2022 GOVERNING BOARD

LYON

**Monica Wullschleger**

monica.wullschleger@gmail.com  
Member since 2015

**Kevin Meyer**

*At Large*  
superkev002@gmail.com  
Member since 2020

**Jacob Welsh**

*Vice President*  
jwelsh@lyoncounty.org  
Member since 2020

**Chelsie Dieker**

chelsie@cpawright.com  
Member since 2022

GREENWOOD & OSAGE

**Eva Anschutz**

eanschutz@centurylink.com  
Member since 1973

**Ellen Dennison**

ellen.dennison@ssa.gov  
Member since 1998

**Roxie Bush**

ksfarmgal@outlook.com  
Member since 2020

**Carol Hind**

*Secretary*  
hindco706@gmail.com  
Member since 2014

CHASE & WABAUNSEE

**Rob Hoskins**

rob290\_2000@yahoo.com  
Member since 2005

**Linda Rogers**

lsrogers@fhrd.net  
Member since 2013

**Tina Khan**

launchtk@gmail.com  
Member since 2022

MORRSI & COFFEY

**Sara Steiner**

ssaw@mchsi.com  
Member since 2006

**Sarah Stockwell**

sarah@stockwellaccounting.com  
Member since 2022

**Linda Johnson**

*President*  
lljohnson@tctelco.net  
Member since 2011



# BOARD COMMITTEES

## Executive

**President:** Linda Johnson

**Vice President:** Jacob Welsh

**Secretary:** Carol Hind

**Treasurer:** Roxie Bush

## Board Development

Lucas Moody

Jacob Welsh

Carol Hind

Ellen Dennison

Linda Rogers

Rob Hoskins

Eva Anschutz

## Finance Committee

Sheri Knight

Linda Johnson

Eva Anshutz

Monica Wullschleger

Roxie Bush

Sarah Stockwell

Chelsie Dieker

## Advocacy & Programs

Lucas Moody

Megan Adcock

Ellen Dennison

Jacob Welsh

Keven Meyers

Carol Hind

Sara Steiner

## Diversity & Inclusion

Brian Muench

Cameron Mann

Emily Cyphers

Kiani Simms

Kiersten Smith

Kimberly Escorcia

Lauren Rickner

Lori Siebenaler

Lucas Moody

Madeline Rodriguez

Marinda Haas

Robyn Nienstedt-Whitaker

Viridiana Reyes Coria

Sara Steiner

## Building Committee

Jacob Welsh

Monica Wullschleger

Roxie Bush

Jacob Welsh

Amanda Cunningham

Sheri Knight

Lucas Moody

Kristi Thomas

## Endowment Committee

**President:** Eva Anschutz

**Vice President:** Linda Johnson

**Secretary:** Carol Hind

**Treasurer:** Monica Wullschleger

## Inspiring Solutions

Adam Blake

Amanda Cunningham

Cameron Mann

Andrea Myers

Lynn Cunningham

Robyn Nienstedt-Whitaker

Sheri Knight

Jared Germann

Alex Mosakowski

## MEMBER APPOINTMENTS

Chase - 1 of 2

Coffey - 2 of 3

Greenwood - 1 of 2

Lyon - 2 of 5

Morris - 1 of 2

Osage - 3 of 4

Wabaunsee - 2 of 2

At Large - 1 of 2

# STAFF & ANNIVERSARIES

## 25+ Years

Dave Provorse  
Ed Brooks  
Steve Markowitz  
Brian Muench

## 20-24 Years

Amanda Cunningham  
Kurt Haberkorn  
Andrea Myers  
Jennifer Ratzlaff  
Linda Witten  
Angie Indra  
John Griffith  
Jennifer Williams

## 15-19 Years

Megan Adcock  
Lori Caldwell  
Billie Pierce  
Amanda Pock

## 10-14 Years

Dr. Dilip Patel  
Courtney Cates  
Robyn Nienstedt-Whitaker  
Jamie Charpentier  
Travis Fritts  
Vickie Ponds

## 5-9 Years

Jenny Crow  
Tiffany Neely  
Luretta Preeo  
Allicia Wessel  
Valerie Baker  
Lauren Ballantyne  
Amber Goff  
Ashley Meyer  
Kerry Moyer  
Stacey Mullikin  
Lauren Rickner  
Rachel Rodriguez  
Deb Carter  
Nancy Jesse  
Brian Clay  
Sibyl Hammond  
Erika Fursman  
Bailey Hale  
Kayla Scott

Therapists - **27**

Peer Support - **4**

Psychiatrists (MDs) - **3**

LPN - **1**

CNA/CMA - **3**

Administration - **10**

Support Staff - **31**

Case Managers - **38**

Attendant Care Workers - **49**

Interns - **16**

Total Staff - **164**

Agency  
Openings - **32**



# REVENUE, EXPENSES & TRAININGS

## Revenue

Net Patient Fees .....	6,286,284 (68.73%)
State Funding .....	1,281,513 (14.01%)
County Mill Levy .....	779,149 (8.52%)
Grants & Donations.....	2,228,031 (7.6%)
Miscellaneous .....	103,284 (1.13%)
<b>Total.....</b>	<b>10,679,878</b>

## Expenses

Personnel .....	6,966,095
Operating Expenses.....	2,159,922
Bad Debt.....	161,240
Depreciation .....	216,950
<b>Total.....</b>	<b>9,504,207</b>

Net Income (Loss).....	1,175,670
Adjustments (COVID/Other) .....	1,533,303
<b>Adjusted Gain(Loss) .....</b>	<b>(357,632)</b>

**Note:** Other Grants contains \$1,533,203 in COVID support that was received in 2021 that does not constitute normal revenue flow for CrossWinds. Without this monetary support CrossWinds would have had a loss of \$357,632.

## Special Trainings & Groups

MHFA/ASIST .....	57
SED WAIVER.....	109
Evergreen Residents Served.....	12
Duel Diagnosis.....	35

### Summer Groups

Lyon/Chase .....	56
Morris/Wabaunsee .....	40
Osage .....	24
Coffey.....	12
Greenwood .....	8

### After School Groups

Lyon/Chase .....	52
Osage .....	9
Coffey.....	8

Daytime/PASS ..... 12/15 Youth Served

## Free Services

Interns offered \$217, 650 in free services to uninsured individuals

# CLIENTS SERVED PER COUNTY

County	Total Clients Served 2021	2020	Percentage	SED/SPMI	SED/SPMI %
CHASE	76	67	2%	18	24%
COFFEY	367	312	10%	78	21%
GREENWOOD	292	237	8%	84	29%
LYON	1708	1562	48%	603	35%
MORRIS	198	173	6%	78	39%
OSAGE	466	439	13%	116	25%
WABAUNSEE	157	135	4%	65	41%
Out of Catchment	276	223	8%	39	14%
	(+392)			1081	31%

By Age	Total Clients Served	Percentage
12 and Under	759	21%
13-18 Years Old	701	20%
19-34 Years Old	950	27%
35-64 Years Old	938	27%
65 and Over	191	5%
	3540	

County	Uninsured Clients	Percentage of Uninsured
CHASE	28	37%
COFFEY	58	16%
GREENWOOD	58	20%
LYON	355	21%
MORRIS	18	9%
OSAGE	63	14%
WABAUNSEE	13	8%
Out of Catchment	46	18%
	642	18%

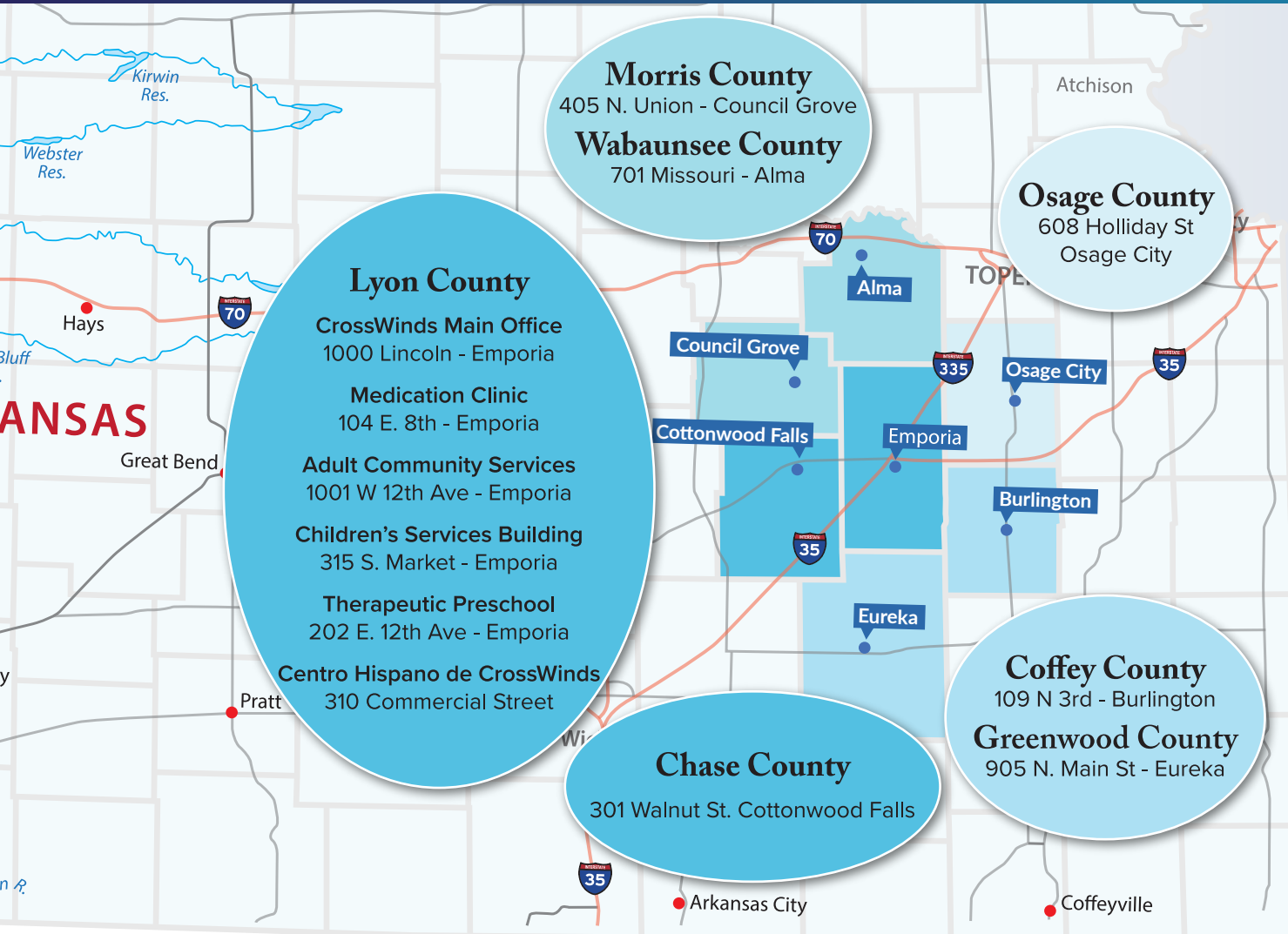
Number of Clients Served on Waiver in 2021  
**109**

Total Clients with Emergency or Crisis Service in 2021  
**646 (+104)**

Clients of Hispanic Ethnicity Served in 2021  
**289**

Amount Written off for Sliding Scale in 2021  
**\$61,473**

# OFFICES & FACILITIES



## 2021 Funds Raised Grants & Fundraising

**65k in pledges and gifts (New money) and over 3,370,975 in Grant awards.** *highlights below*

**Blue Cross Blue Shield Foundation**  
\$2,000

**Childcare Aware of Kansas Sustainability Grant, Rd. 1**  
\$10,000

**Childcare Aware of Kansas Sustainability Grant, Rd. 2**  
\$10,000

**City of Emporia Liquor Tax**  
\$15,000

**Emporia Community Foundation General Fund**  
\$6,000

**Emporia Community Foundation Sadie Jones Fund**  
\$5,000

**SAMHSA Community Mental Health Center Grant**  
\$2.4 million block grant

***Stormont Vail Foundation***  
\$31,000

**United Way of the Flint Hills Community Partner Grant '21**  
\$15,725

**Walter S. and Evan C. Jones Testamentary Trust**  
\$75,000

**Society Members**  
18

**Social Media Stats**  
1169 Followers on Facebook  
(+23%)  
Posts reach 5.9k people

**Overall Quality of Care**  
95.5% of people receiving  
services ranked as Excellent,  
Very Good or Good.



# LETTER FROM THE DIRECTOR

It feels like every year that goes by working in behavior health becomes more and more important. CrossWinds Counseling and Wellness continues to rise to each challenge and does its best to ensure that services continue to be delivered in the most effective manner. As a safety net institution, it is critical that we continue to be innovative and willing to evolve and change. We continue to take steps to make sure we are ready to respond to the growing needs of our communities. We are increasing access to care so more people can receive support and treatment when they are ready to receive it.

It is important to recognize that the staff of CrossWinds are also impacted by the stressors that the rest of the world faces. No matter what was thrown at them, our staff have bounced back with a renewed commitment to serve this community. They are creative and persistent and will always find a way to help others. We are incredibly proud of the work that we do in our communities and the help that we are able to provide to so many people who need the support.

Staff members work closely with other agencies and boards as servant leaders, sharing their knowledge, dedication and professionalism on a regular basis. We are grateful for the shared work in our communities and the understanding that mental health is important. We continue to provide ongoing training and education to community members as well as

frequent interactions and participation in various organizations' events. Despite the additional challenge of securing inpatient placement and services for those most in need, our incredible partnerships with our community hospitals and law enforcement officials, have shown the ability to get many people safely connected to the level of care they need. Thank you to these amazing organizations that help us care for those in our communities.

We are thankful for the financial support from the state and counties, as well as from grants and donations raised throughout the year. It is an honor to have many donors and supporters of our mission as they are critical to our success and ability to provide ongoing, quality, behavioral health care.

I am proud to serve as the Chief Executive Director of CrossWinds Counseling and Wellness to help people live their best lives. It is humbling to be part of such an amazing organization. A sincere thank you to our board, employees, counties, stakeholders and donors for all you do!

**Amanda Cunningham**  
Chief Executive Officer





[crosswindsks.org](http://crosswindsks.org)

1000 Lincoln  
Emporia KS 66801

620.343.2211  
800.279.3645

SERVING:

Chase County  
Coffey County  
Greenwood County  
Lyon County  
Morris County  
Osage County  
Wabaunsee County

